

Dear hiring manager,

Having lived in four different countries, I have developed a keen sensitivity to people from all walks of life. I want to help my organization lead the industry by using my sales and management experience to increase revenue while developing creative solutions to further advance our brand.

My track record in sales speaks for itself, I have surpassed every single quota ever put in front of me on a YTD basis. I am a values driven person who aims to positively impact those around me. I challenge myself everyday to reach for new heights, elevating the caliber of the teams I work in, which is also reflected in my promotion history.

Throughout my career I have learned that respect, not just for our prospective clients but also for our colleges, is essential to be successful in any role. I am a leader and have managed multiple diverse teams-- those experiences have taught me the importance of integrity and humility. I know I have the necessary skills, attitude and passion to excel in any sales or management position.

I look forward to be hearing from you soon,

Fernando Diez